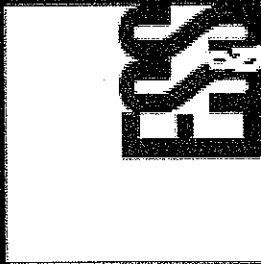
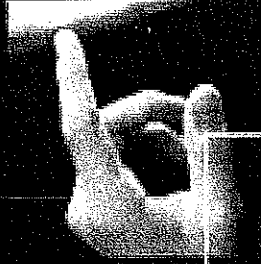


Election Systems & Software

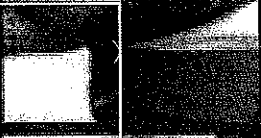
MAINTAINING VOTER CONFIDENCE.
ENHANCING THE VOTING EXPERIENCE.



EXPERIENCE



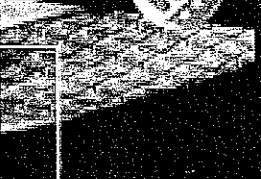
RELIABILITY



SECURITY



INNOVATION



September 25, 2007

\$13-15 million \$1.2 million



Agenda

- ES&S History
- Cuyahoga County and Ohio Expertise
- Cuyahoga County/ES&S Vision
- Transition Plan
- Unique Value to Cuyahoga County



ES&S – The Industry Leader

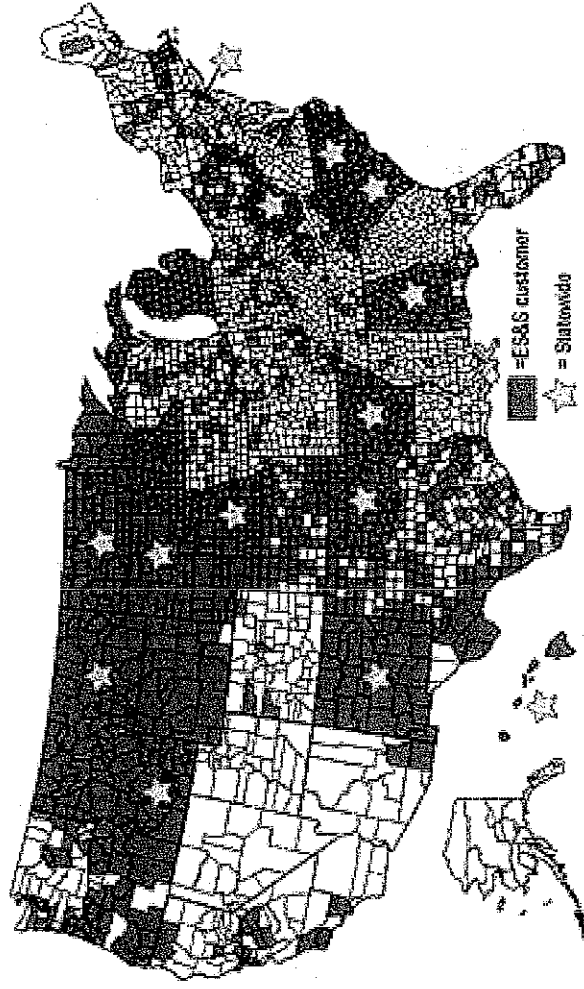


Strong Industry Commitment


- Over 38 years of election industry expertise
- Over 380 election-focused associates
- Long-term customer relationships

Proven Expertise

- 47% of United States market share
- 1,900 jurisdictions
- 43 states
- 14 statewide clients
- Large scale implementation management
 - Los Angeles, Miami, Sacramento, Dallas, Detroit
- Over 160,000 voting systems in use



MAINTAINING VOTER CONFIDENCE.
ENHANCING THE VOTING EXPERIENCE.



ES&S – History in Ohio and Cuyahoga County



Broad Ohio Election Knowledge

- Over 25 years of proven, successful elections
- 38 current county customers
 - 29 paper-based
 - 9 Touch Screen

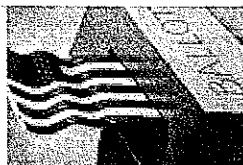
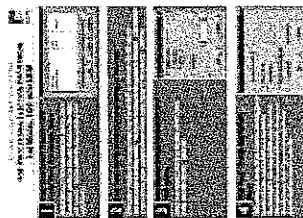
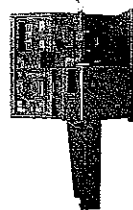
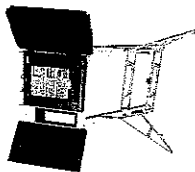
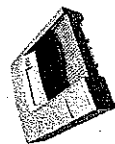
Proven Cuyahoga County Experience

- 24 years successfully supported Cuyahoga County elections
- Cuyahoga County experienced Team of election professionals still with ES&S
- Understand what it takes to support Cuyahoga election demands

Vision

- Establish a true partnership to achieve Cuyahoga County goals and objectives:
 - Improved voter confidence
 - Ease of use for the poll worker and County election staff
 - Control and reduce the County's election expense
 - Achieve vendor independence
 - Establish a stronger, trusting vendor relationship
 - Transition to a paper voting system with complete confidence of success

2008 Transition Plan



December
2007

Delivery of:
1,000 Model 100
precinct tabulators
6 Model 650 central
count (absentee)
tabulators

475 iVotronic units for voters with disabilities
Begin county election staff training
Begin voter outreach/education

March
2008

Conduct
successful
Primary
Election

April
2008

County has option
to continue with
the current system
configuration or
implement the
DS200

May
2008

Based on county
choice, delivery of
1,000 DS200
precinct tabulators
Begin county
election staff
training

Aug.
2008

Begin
voter
outreach/
education

Sept./Oct.
2008

Poll
worker
training

Nov.
2008

Conduct
successful
General
Election

MAINTAINING VOTER CONFIDENCE.
ENHANCING THE VOTING EXPERIENCE.



Cuyahoga County Transition Team



- Proven, Professional Election Management Team to support your 2008 election cycle
 - Al Benek
 - 20+ years of election experience—13 years as Director of Geauga County BOE
 - 7 years with ES&S managing large client implementations
 - Craig Seibert
 - 7 years of election management experience
 - ES&S on-site manager for Mahoning County voting system implementation
 - LNE Group
 - Prior Cuyahoga County Election Director
 - Retained by County to manage the November 2006 election



Next Steps

- Confirm transition plan meets the County's needs
- Demonstrate the proposed solution
- Provide the County with a detailed proposal of the solution
- Respond to any questions and gain your approval to move forward

